

armatile
innovation in tile design




Welcome

armat**ile**.com

armat**ile**architectural.com



Background

- **Formed in 1975**
- **Leading Tile Supplier in UK & Ireland**
- **5 Retail Showrooms**
- **Distribution Network Since 1990**
- **Complete Solution to Commercial Tiling Projects**
 - **Sourcing (Large and Small Format Tiles & Natural Stone)**
 - **Supplying**
 - **Advice and Technical Information Source**
 - **Manufacturing Capability for Bespoke Fabricated Solution**
 - **Fitting**
 - **CPD Seminars and Presentations**
- **In-house Design and Manufacturing Service**
- **International Contract and Specification Service**
-  **5 Star Experian Credit Rating**

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Armatile – Head Office, Showroom & Factory



- Our 7,500 ft² showroom and head office in Armagh
- Armatile's Tile Design & Manufacturing Facility (with water-jet technology) is also situated on this site.

armatile.com

armatilearchitectural.com

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**“We Create Unique
Tile Designs for
Architects, Designers
and Specifiers...”**

**Armatile
Station Road Industrial Estate
Loughgall Road
Armagh
Northern Ireland
BT61 7NP
028 3752 7007**

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...from the authentically traditional
to the truly outrageous!



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- 2004** Best Use of a Tile by an Architect or Designer
- **St Patrick's Cathedral, Armagh**
- 2006** Best Technical Use of a Tile in a Construction Contract
- **Ennis Information Age Park, Ennis**
- 2008** Best Use of a Tile in a Small Construction Contract
- **Holy Family Church, Belfast**
- 2009** Best Use of a Tile by an Architect or Designer
- **Peter Mark's Style Club, Dublin**
- 2010** Best Use of a Tile by an Architect or Designer
- **St Patrick's Church, Dungannon**
- 2010** Best Use of a Tile in a Small Construction Contract
- **St Patrick's Church, Dungannon**
- 2012** Best Technical Use of a Tile in a Contract
- **St Peters Church, Lurgan**

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2004 - Award Winner

Best Use of a Tile by an Architect
St Patricks Cathedral, Armagh



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2012 - Award Winner
Best Use of a Tile in a Contract
St Peter's Church, Lurgan



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Customer Benefits of our Technology & Experience

- **Armatile Create Unique Tile Designs to Specification**
- **In House Design Studio**
- **Technologically Advanced Tile Cutting Machinery**
- **Technical Experience and Advice**
- **Customer Focused Culture**
- **Quality Control Systems**

Armatile are unique, experienced, creative, caring, passionate, proud of our achievements, innovative, design led, customer focused and award winning



Armatile's innovative technologies offer architects, designers and customers the opportunity to create;

- **Unique Decorative Floor and Wall Tiles**
- **Bespoke Borders**
- **Customised Mosaics**
- **Individual Feature Panels for Floors and Walls**
- **“Modern Encaustic Tiles”**
- **Victorian Floor Tiles**

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Unique Decorative
Floor and Wall Tiles

Decorative Floor and Wall Tiles

The knowledge and experience of Armatile's Design and Manufacturing Teams is utilised to produce some of the most stunning decorative floor and wall tile designs using a range of materials and finishes.





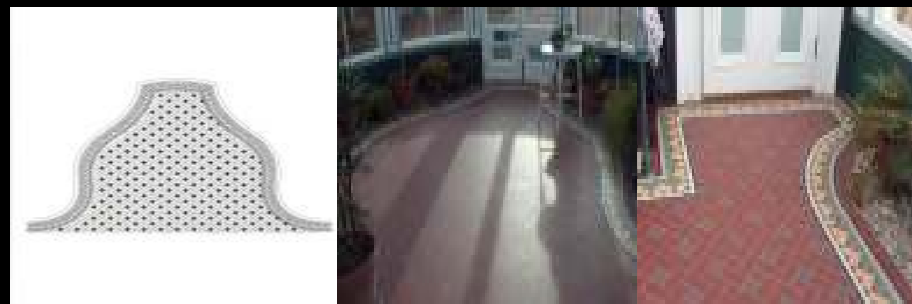
Decorative Borders

Decorative Borders

Armatile design and manufacture decorative borders to complement most ranges of tiles in stock.

The decorative borders designed to complement floor and wall tiles are available in ceramic, porcelain, marble, steel, glass or a combination of these materials.

We produce a range of standard designs, as well as offering a bespoke service for customers who wish to create unique focal points for their home or commercial project.





Customised Mosaic Sheets

Customised Mosaic Sheets

Bespoke mosaics made from tile, marble, glass and metal can be made in small to medium production runs to individual customer specifications. The minimum order is only four sheets.

These can be produced from any of our ranges.

Armatile also produce a set of 'standard' mosaics to complement tile ranges in stock for our retail division.



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Bespoke Feature Panels

Feature Panels for floor or wall

Customers can choose from our offer of standard range 'off the shelf' designs or customise a design to suit individual specifications.



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Bespoke Feature Panels





Victorian Floor Designs

A Victorian Floor Design

Armatile manufacture a range of Victorian designs called “The Cathedral Range”.

We also offer customers the opportunity to design individual floors for their domestic or commercial projects. Armatile can design, manufacture and pre-assemble high specification floor patterns for commercial and domestic applications.

Furthermore our floor restoration service can recreate and replace damaged Victorian floors.





Modern Encaustic Tiles

Modern Encaustic Tiles

Armatile are able to use their technology and experience to swiftly create, waterjet cut tiles and seamlessly replace damaged original encaustic tiles with 'modern encaustic' equivalents.





The Process

- 1. The Initial Consultation**
Discuss Ideas & Concepts
- 2. The Free Design Stage**
Armatile provides free colour drawings of product ideas for approval
Agree Design & Proceed to:
- 3. Project Pricing Stage**
Agree Budgets & Proceed to:
- 4. The Sample Stage**
Armatile can provide a physical sample for approval
Agree Sample & Proceed to:
- 5. The Final Designs Presented**
Agree Final Drawings, Sample and Budgets
Proceed to:
- 6. Production**



The Process

1. The Initial Consultation

The Client presents their plans and discusses a brief with Armatile's Representatives incorporating:

- design requirements
- concepts
- colours
- potential materials & textures
- timescales
- budget



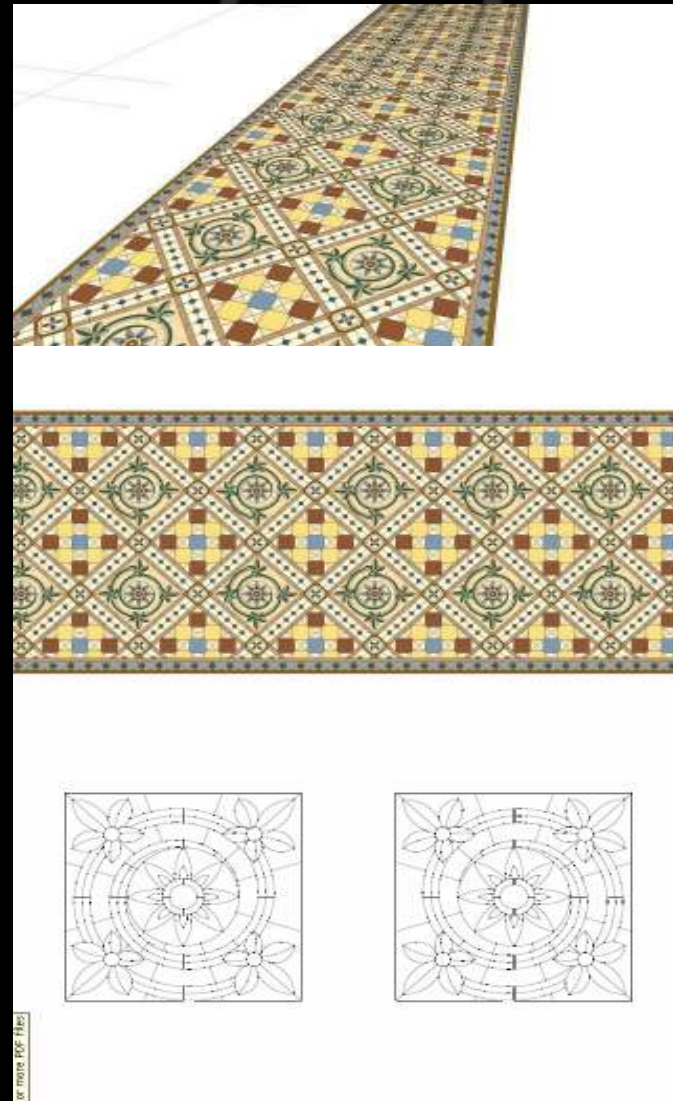


The Process

2. The Free Design Stage

Armatile's Design Team develop the brief and produce initial drawings to present to the client for discussions and approvals. This **Free Design Service** helps develop the ideas for the Client into practical designs.

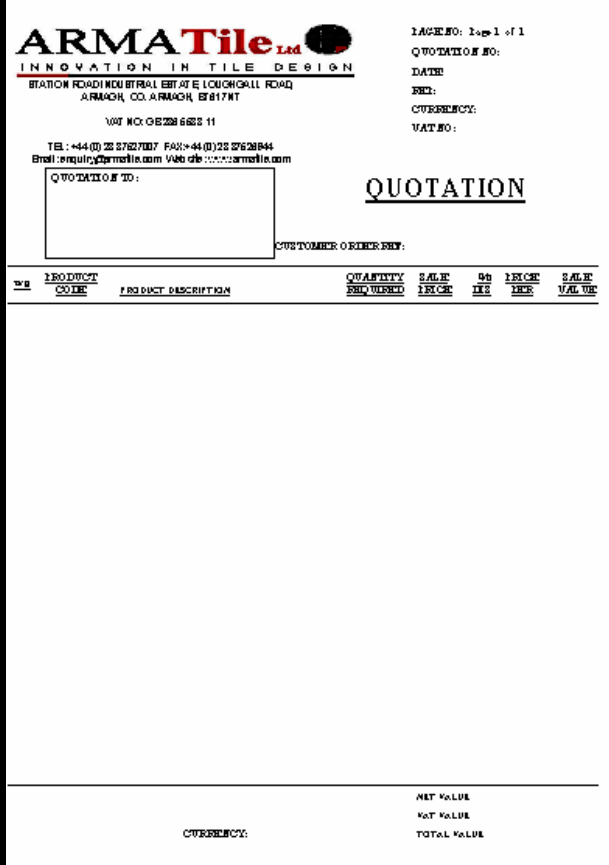
The Client will either approve the initial drawings and proceed to the **Project Pricing Stage** or Armatile's Design Team will re-design and alter the drawings.



3. Project Pricing Stage

Having agreed the initial drawings Armatile will cost the material and quote the Client with project prices, discuss production timescales and provide the Client with relevant information on terms and conditions. We are confident we can create designs to suit any budget.

The Client will either agree the budget and proceed to the **Sample Stage** or will ask for a redesign as a result of budgetary restrictions or changes to the design brief.



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 Email: enquiry@armatile.com Web site: www.armatile.com

PAGE NO: Page 1 of 1
 QUOTATION NO:
 DATE:
 REF:
 CURRENCY:
 VAT NO:

QUOTATION TO:
 CUSTOMER ORDER REF:

| NO | PRODUCT CODE | PRODUCT DESCRIPTION | QUANTITY REQUIRED | SALE PRICE | Net PRICE | VAT PRICE | TOTAL PRICE |
|----|--------------|---------------------|-------------------|------------|-----------|-----------|-------------|
| | | | | | | | |

CURRENCY:
 NET VALUE
 VAT VALUE
 TOTAL VALUE



The Process

4. The Sample Stage

An important part of the Armatile Design and Manufacture service is the **Physical Sample**.

Having agreed the initial drawings Armatile can produce a sample for the client to approve before full production proceeds.

The client will either approve the sample or another sample can be produced to satisfy any further specific requirements.





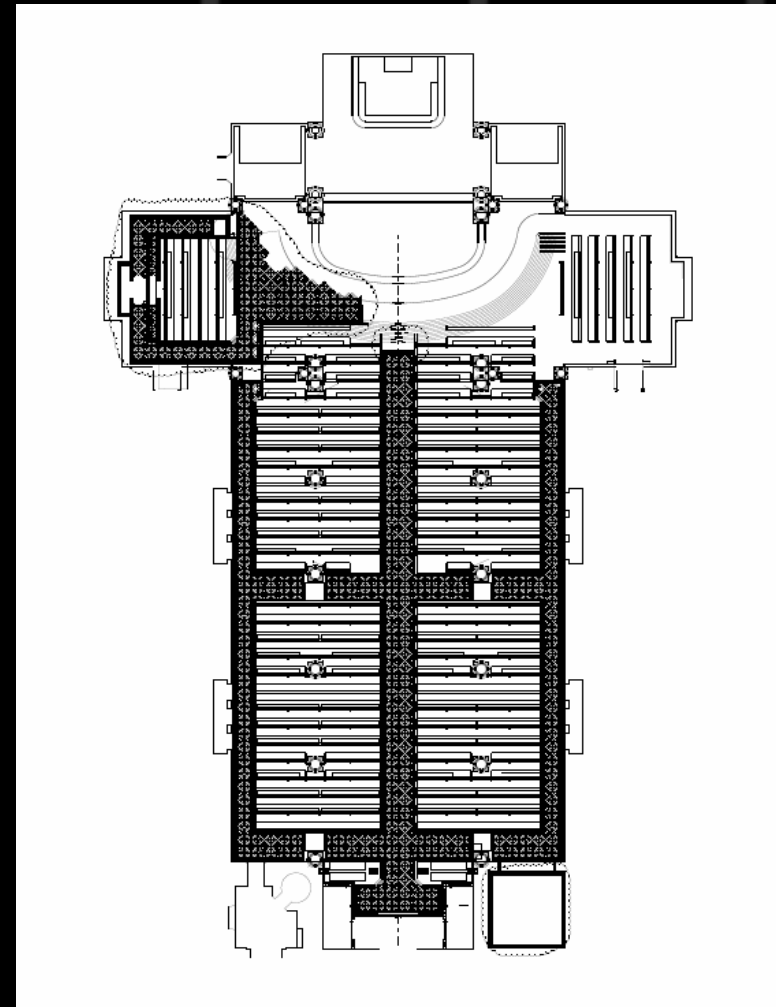
The Process

5. The Final Designs

As a final measure to ensure Client satisfaction Armatile's Design Team will incorporate all the design features into the existing architectural drawings.

The final drawing is presented to the Client to ensure all aspects of the brief have been fulfilled prior to full production.

The Client will approve the final drawings, authorise the order and proceed to the Production Stage or will ask for a changes to be made before authorising.





The Process

6. Production

With Final Designs approved in **Stage 5** Armatile's experienced Production, Manufacturing and Quality Control Teams will work closely to create the Client's customised design and bring reality to their dream concept.

This dream is achieved to the highest standards in our custom built factory in Armagh, Northern Ireland.



[Waterjet Technology](#)



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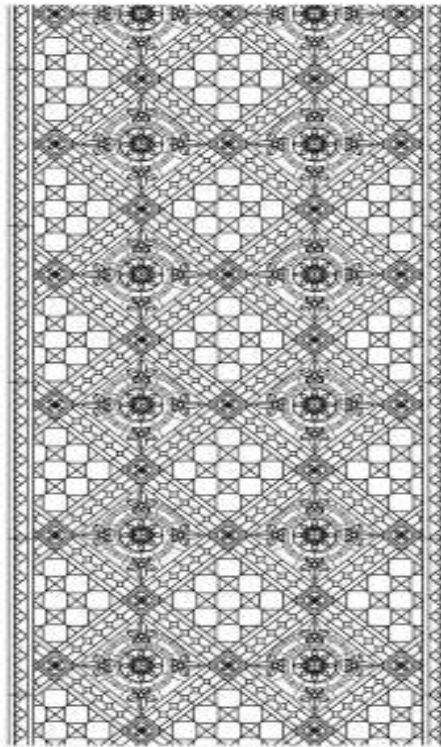


The Process

Plans



Drawings



Fitted



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The Process



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